

DENNIS JACOBS, Chief Judge, dissenting:

I agree with much of the majority opinion; but because I part company on one decisive point, and urge an analysis that was not expressly argued on appeal, I respectfully dissent.

Under the Multiemployer Pension Plan Amendments Act of 1980 ("MPPAA"), an employer that withdraws from a plan-- either by ending contributions or by dipping below 30% of its contribution level--is liable for its proportionate share of the unfunded vested benefits, with exceptions. See 29 U.S.C. §§ 1381, 1383, 1385. If a company ceases making contributions because it has sold its assets, the MPPAA provides an exemption from withdrawal liability upon three conditions, including that the purchaser undertakes "an obligation to contribute to the plan with respect to the operations for substantially the same number of contribution base units for which the seller had an obligation to contribute to the plan." Id. § 1384(a)(1)(A). Here, the buyer undertook just such an obligation when it stepped into the seller's shoes pursuant to the Asset Purchase Agreement (the "Purchase Agreement"). Because the buyer's post-sale obligations were identical to the seller's obligations pre-sale, the transaction complied with the sale-of-assets exemption.

## I

Under the sale-of-assets exemption from withdrawal liability, a seller is deemed to have withdrawn from a multi-employer pension plan following a bona fide arm's-length asset sale unless three conditions are satisfied. It is stipulated that two of these conditions have been satisfied here, in the sale of Madison Oil by HOP Energy, LLC, to Approved Oil Company. First, Approved has posted a bond (for the greater of the three-year average of HOP's contributions or its contribution in the year before the sale), payable if Approved withdraws from the plan or defaults within five years of the sale. Id. § 1384(a)(1)(B). Second, the Purchase Agreement provides that, if Approved withdraws from the plan within five years after the sale, HOP as seller is secondarily liable for any withdrawal liability. Id. § 1384(a)(1)(C).

Given compliance with these two conditions, payment of withdrawal liability is secured even if the successor employer withdraws. In this way, the purpose of the statute--the assured funding of multi-employer plans--is achieved. See Park S. Hotel Corp. v. N.Y. Hotel Trades Council, 851 F.2d 578, 580 (2d Cir. 1988); see also 29 U.S.C. § 1369(a) (imposing liability where "a principal

1 purpose of any person in entering into any transaction is to  
2 evade liability to which such person would be subject" under  
3 the MPPAA). Even so, however, compliance with those two  
4 conditions secures withdrawal liability only if the buyer  
5 uses the assets to continue the business: The triggering  
6 event--the buyer's withdrawal--can occur only if the buyer  
7 first assumes the obligation to contribute.

8 The buyer's obligation to contribute is assured by the  
9 third condition, the one at issue on this appeal: that "the  
10 purchaser [have] an obligation to contribute to the plan  
11 with respect to the operations for substantially the same  
12 number of contribution base units for which the seller had  
13 an obligation to contribute to the plan." Id.

14 § 1384(a)(1)(A). An "obligation to contribute" may arise,  
15 as here, under a collective bargaining agreement ("CBA").  
16 Id. § 1392(a)(1).

## 17 18 II

19 As the majority opinion reads the third condition, the  
20 buyer's ongoing obligation is to contribute in the future at  
21 substantially the same level as the seller's contributions  
22 as of the transaction date. One remarkable feature of that  
23 reading is that it has no end-point. The majority opinion

1 does not reach that issue, and the parties do not argue it.  
2 But it seems to me decisive that the obligation recognized  
3 in the majority opinion runs to an unspecified future, or in  
4 perpetuity. That would be an unaccountable omission in a  
5 statute that elsewhere (as set out above) fixes exact time  
6 parameters for the obligations it creates: the period of the  
7 bond (five years), the contribution periods for calculating  
8 the bond amount (three years or one, depending), the period  
9 of the seller's indemnity for the buyer's obligation (five  
10 years).

11 I do not believe that the third condition requires the  
12 buyer to commit to maintain a historical level of  
13 contributions for an unknown time in the future. In my  
14 view, the purchaser's obligation is a test, applied at the  
15 time of the sale transaction, and does not outlive the  
16 transition from one employer to the other. See Cent.  
17 States, Se. & Sw. Areas Health & Welfare Fund v. Cullum, 973  
18 F.2d 1333, 1338 (7th Cir. 1992) ("The time for determining  
19 whether the requirement in section 1384(a)(1)(A) has been  
20 met is at the time of the sale, not afterwards."); Jaspan v.  
21 Certified Indus., Inc., 645 F. Supp. 998, 1005 (E.D.N.Y.  
22 1985) (same).

1       The evident purpose of the condition is to establish  
2 continuity between the obligations of the seller immediately  
3 prior to the sale and the obligations of the buyer  
4 immediately thereafter. It requires the buyer to take the  
5 assets subject to the collective bargaining agreement of the  
6 seller (or enter into one of its own), and thus prevents the  
7 buyer from severing the physical assets of the business from  
8 the human capital that worked them. So if the buyer intends  
9 to resell the assets or move the business elsewhere, and  
10 thereby avoid assuming the seller's obligations under the  
11 plan, then the seller will be assessed withdrawal liability;  
12 the seller can avoid liability only if the buyer inherits  
13 the seller's contribution obligations going forward. An  
14 analogous provision is § 1398(1), which states that no  
15 withdrawal liability is incurred following certain changes  
16 in ownership structure, such as mergers and consolidations,  
17 so long as "the change causes no interruption in employer  
18 contributions or obligations to contribute under the plan."  
19 29 U.S.C. § 1398(1).

20       Once the third condition is satisfied, that is, once  
21 the seller's contribution obligation passes to the buyer,  
22 the plan suffers no harm on account of the transaction

1 alone. The purchaser may later increase or reduce the  
2 aggregate number of hours worked by its employees (with such  
3 consequences as the CBA and the statute may provide); but  
4 these are operational decisions that the seller was free to  
5 make if there had been no sale. What comes after, once the  
6 buyer is in the shoes of the seller, is that the buyer may  
7 go wherever the seller could have gone.

### 8 9 **III**

10 The transaction at issue complied with the sale-of-  
11 assets exemption from withdrawal liability. Under the CBA  
12 to which HOP and Approved were both signatories, employers  
13 are required to make contributions to the Local 553 Pension  
14 Fund (the "Fund") for "all hours of which pay is drawn by an  
15 employer for each of his employees covered by the collective  
16 bargaining agreement" at a specified hourly rate which  
17 increases annually (subject to a 1700 hour cap per employee  
18 per year). As the majority opinion demonstrates, the  
19 relevant "contribution base unit" is therefore each hour  
20 worked by covered employees. See id. § 1301(a)(11). The  
21 Purchase Agreement duly provides (adapting the wording of  
22 the statute) that Approved "shall make contributions to the

1 Local 553 Pension Fund . . . for substantially the same  
2 number of contribution base units for which [HOP] had an  
3 obligation to contribute with respect to the operations  
4 covered by the Teamster's Fund." By virtue of this wording,  
5 as well as Approved's express assumption of HOP's CBA and  
6 Approved's own CBA with Teamster's Local 553, Approved  
7 undertook substantially the same contribution obligation  
8 that HOP had prior to the sale: to contribute a particular  
9 amount for each hour worked by its covered employees. Pre-  
10 sale, HOP had no obligation to maintain any particular  
11 absolute contribution level from month to month or year to  
12 year; the statute demands no more from Approved.

13 The buyer's necessary obligation is in no way  
14 undermined by the proviso in the Purchase Agreement that it  
15 does not "limit [Approved's] right to discharge, lay off or  
16 hire employees or otherwise to manage the operations of the  
17 Business, including the right to amend, revise or terminate  
18 any collective bargaining agreement currently in effect and,  
19 as a consequence, reduce to any extent the number of  
20 contribution base units with respect to which [Approved] has  
21 an obligation to contribute to any plan." This proviso is  
22 an admirable summary of the right that HOP enjoyed prior to

1 the transaction, and that Approved enjoys under substantive  
2 labor law and the CBA. Every other contributor to the Fund  
3 enjoys that same right.

#### 4 5 IV

6 The majority opinion matters because it can be read to  
7 say (though it does not hold) that a purchaser of assets  
8 must agree not to reduce its plan contributions (i.e., not  
9 to reduce the number of hours worked by its employees)  
10 forever, come hell or high water. Of course, this would  
11 render many businesses unsalable. Any obligation to  
12 maintain historical contribution levels into the future,  
13 perpetual or not, raises radical and expensive  
14 uncertainties. HOP's withdrawal liability, fully one-third  
15 of the \$3.6 million purchase price, is imposed because the  
16 statutory undertaking recited in the Purchase Agreement was  
17 qualified by a proviso that affirms the right of Approved to  
18 control the business going forward. The prospect of such a  
19 punishing liability may compel sellers to insist on an  
20 undertaking by the purchaser that omits the proviso and that  
21 therefore might be read to guarantee the seller's historical  
22 contribution levels ad infinitum. But what rational buyer



1 would be willing to acquire a business if it had to make  
2 such a commitment, and assume unknown risks for an unknown  
3 period?

4 I would reverse.